

April 15, 2012

Mr. Dale Lillard Director of Park and Recreation City of Alameda 2226 Santa Clara Ave. Alameda, Ca. 94501

Dear Dale,

The following is the financial summary and key highlights for the month of March 2012 at the Chuck Corica Golf Complex:

March2012
Total Revenue
Merch. COGS
Gross Margin
Payroll Expense
Other Expense
NOI
Rounds
Average GF/CF
Management Fee
Net Cash From Ops

Actual	2011 Actual	Variance
\$229,825	\$166,264	\$63,561
\$14,581	\$8,705	\$5,876
\$215,244	\$157,559	\$57,685
· \$115,712	\$100,587	\$15,125
\$75,252	\$66,158	\$9,094
\$24,280	\$9,186	\$33,466
7,091	4,607	2,484
\$24	\$26	\$2
. : .		
\$10,927	\$10,609	\$318
\$13,353	\$19,795	\$33,148

YTD	2011 Actual	Variance
\$730,173	\$568,965	\$161,208
\$3 <u>7,</u> 313	\$27,361	\$9,952
\$692,860	\$541,604	\$151,256
\$338,002	\$302,623	\$35,379
\$181,526	\$172,644	\$8,882
\$173,332	\$66,337	\$106,995
23,335	17,488	5,847
\$25	\$25	\$0
\$32,782	\$31,827	\$955
\$140,550	\$34,510	\$106,040

### Overview:

The first few weeks of March were great, warm temperatures and consistent playing conditions drove both additional rounds and revenues. The courses were playing firm and fast due to the unseasonably dry weather patterns. Towards the middle of March, we saw the typical Northern California winter weather pattern return. For the entire month we experienced about 9 days where weather affected play, with rainfall totals of up to 2 inches per storm. Matt and his crew did a great job clearing drains and mowing down potential low spots before the rains hits. For the entire month, we were forced to limit carts to the paths for only 5 days in all. Releasing the cart restriction earlier than expected was certainly a pleasant surprise to many of our guests. The total revenues for the months were \$63K ahead of prior year and are \$161K ahead of prior year YTD. The Net Operating Income for the month was \$33K ahead of prior year and is \$107K ahead of prior year YTD. As we look forward to our upcoming golf season, we are preparing the golf course for several tournaments as well as gearing up our Junior and Adult player development programs.

### **Key Performance Highlights:**

### Golf Course Maintenance

### **Operations**

- o The crew has begun to address the bunkers on both courses. We are digging up the sand, removing tree roots and creating a more consistent playing condition. The bunkers continue to get compacted with the current irrigation system as well as the rain. We will also add sand where needed.
- The North course was aerified March 5<sup>th</sup> and 6<sup>th</sup> just before the rains hit, which was perfect timing to help flush out the green complexes. The North greens were fully healed in about 2 weeks. The South course will be aerified with smaller times later in the month.
- o Matt Wisely and John Vest attended the last Men's Club meeting to give a golf course report as well as to answer any golf course related questions. Matt plans to write a monthly course report to forward to the men's and ladies clubs for informational purposes.
- Over the last few storms, we lost 3 trees in all. Fortunately all the trees were located outside playing areas and caused no additional damage.
- We raised the sunken drain that connects the ponds on #5 north. We also sodded the area as well as the edge of the cart paths on #5 and #13 as they were potential trip hazards.
- o The batteries in the utility Gators need to be addressed; the crew is able to use the Gators for about 4 hours before needing additional charging.
- o To prepare for the upcoming season as well as the Commuters, John Deere has loaned us some demo equipment.

#### ▶ General

- O With the great weather and promotions, we drove rounds that exceeded prior year by 35%. Tournament rounds played a big part as well, YTD we are currently at 228 rounds and \$13K better than prior year.
- As mentioned last month, our Get Golf Ready sessions are starting to kick off with 5 different instructors. So far 20 students have signed up. We will also add a twilight league in an attempt to get the students on to the course. Through March, we have done over \$26K in lessons, which is \$5K more than prior year.
- O We continue to work very hard to rotate through our driving range balls. The hard pan surface destroys not only the golf balls, but the picking unit as well. We are replacing the plastic drums monthly on the picker as well as pulling the damaged balls out. By adding new range balls to the mix, we are seeing a spike in activity. Range sales are up 8% from prior year.
- O Barbara Lazarus was named the Ambassador of the Month for March 2012. She currently works at the range selling balls and merchandise. Barbara goes above and beyond each day to take care of our guests.
- o With the courses in better shape and a new cart fleet, we have seen a spike in tournament inquires. This month alone Mike has booked \$55K in future events. The feedback from players as well as event coordinators has been very positive. The coordinators are re-booking right away to secure the desired dates.
- The roof over the golf shop and restrooms had several areas that leaked. The roof was since repaired and we are currently repairing water damage to the ceilings.

#### Key property action steps by management to drive performance:

- Mike continues to work hard on the Tournament side. March produced over 370 rounds and \$14K in revenue. YTD we are at 228 rounds and \$13K better than 2011.
- ➤ We continue to use GolfNow to fill empty tee time slots on slower days. GolfNow generated over \$12K for the month at an average rate of \$38.24, which is a 7% increase from 2011. YTD we have generated over \$49K using GolfNow.



- Current Promotions- Valid Monday through Friday.
  - o Early Twilight Lunch Special-
    - > \$35 per player after 11:00am includes green fee and cart fee.
  - o Late Twilight Special-
    - > \$25 per player after 3:00pm includes green fee and cart fee.
    - > \$15 per player after 5:00pm.
  - Wacky Wednesday for Senior's \$30 per player, includes cart. Must be 60 years or older.
  - o Masters Special-
    - > Special held weekend of the Masters
      - \$37 after 11am w/cart
      - \$27 after 3pm w/cart
      - \$20 after 5pm w/cart

### Weather for the month:

	Rainfall Totals:	5.88
$\triangleright$	Highest Temperature:	74°
	Lowest Temperature:	33°
$\triangleright$	Average Temperature:	53°

Please call me if you have any questions.

Sincerely,

Steve Argo

Regional Operating Executive

KemperSports

Cc: Jim Stegall, Ben Blake

### Chuck Corica Golf Complex Cash Flow Statement As of March, 2012 - Unaudited

	March, 2012	FY 11-12 YTD
Sources of cash		<u> </u>
Net income (loss) from golf operations	\$1,231	\$751,15 <del>4</del>
Reversal of investment's market value adjustment	=	· -
Plus: Depreciation Expense (non cash) (Increase)/Decrease in accounts receivable	. •	15,796
(Increase)/Decrease in inventory		10,790
Increase/(Decrease) in accounts payable	(1,806)	(4,582)
Total sources of cash	(575)	762,368
Uses of cash  Net capital expenditures  Minus: Acquisition of Capital Assets (non cash)  Total uses of cash	- - -	
Net cash provided by operations	(575)	762,368
Minus: Payments to City of Alameda	215,065	562,834
Plus: Deferred Revenue	-	* *
Minus: Principal on capital debts	32,563	171,286
Net increase/(decrease) in cash	(248,203)	28,248
Beginning cash balance as of July 1, 2011		774,973
Ending cash balance as of March, 2012		\$803,221
Available fund balance as of March, 2012		844,393
Minus: Reserve for MIF Albright Course Improvem	ent	(100,000)
Net available fund balance as of March, 2012		744,393

Prepared by: Sophie Young - Finance Department

Reviewed by:

Controller

<sup>\*</sup>Available balance is an UNAUDITED balance as of the end of the month that does not reflect audit adjustments and encumbrances.

### Chuck Corica Golf Complex Income Statement As of March, 2012 - Unaudited

		Rain Days		Rain Days
•		ъ		26
	March, 2012	Rounds <u>&amp; Carts</u>	YTD	Rounds & Carts
Revenues Golf Operations				
37290 Par 3 golf fees	4,231	652	62,020	9,674
37301 Regular golf fee Fry	63,177	3,415	904,300	45,642
37302 Regular golf fee Clark	54,589	3,024	649,856	33,097
37310 Driving range fees	25,539	•	256,810	<b>,</b>
37311 Monthly passes	14,375		158,580	
37410 Concessions restaurant	6,381		54,033	
37411 Golfer meal package	0		3,765	
37420 Golf shop sales	20,640		207,574	
37530 Golf lessons	13,465		99,501	
37540 Golf carts rental	30,423	3,189	426,274	40,887
37561 Use of Gift Certificate Other	(2,218)		14,241	
Subtotal	236 230,838	•	5,176	
Other Sublicial _	200,000	•	2,842,130	
35101 Interest allocation (net of bank serv chrg)	452	•	3,107	
35300 Rental income	7.907		36,860	
36990 Other contrib/donation	0		375	
Transfer from other funds	0		0	
Subtotal	8,359	_	40,342	_
Total	239,197	-	2,882,472	-
From our ellérage a				
Expenditures Golf Operations				
Wages & benefits	2,188		36,392	
Supplies	2,100		3,042	
Services:	52		5,042	
Kemper - 6				
Golf Mgmt Fees	10,927		114,224	
Personnel	80,417		800,450	
Service & Supplies	156,143		994,865	
Capital Expenses	0		83,616	
North Loop Road Appraisals	0		21,500	
Other City Expenses	3,882		38,353	
Parks Repair Work	1,940		22,590	
Interest expense	(17,563)	)	16,284	•
Fixed asset depreciation	007.000	<del>-</del>	0 404 040	_
Subtotal	237,966		2,131,316	
Net income (loss)		•		
after expenses of golf operations:	1,231	-	751,156	-
Payments to City of Alameda				
Fixed charges	118,906		239,730	
Transfers to other funds	11,902		107,118	
Payment in lieu of taxes	84,257		151,665	
Payment for surcharge collect	0	_	64,321	<u> </u>
Subtotal	215,065		562,834	
Net Income (loss)			•	
after expenses & payment to City:	(213,834	Σ	188,322	- ·
Deipoingly congument on Equipment Lagran	20 400	<del>-</del> <del>-</del>	174.000	<del>-</del>
Principal repayment on Equipment Leases:	32,563	<del>-</del>	171,286	_

Prepared by: Sophle Young - Finance Department

Reviewed by:

Controller

### Chuck Corica Golf Complex Comparison of Actual Results to Budget As of March, 2012 - Unaudited

	FY 11-12 Budget	FY 11-12 75% of Elapsed Budget	FY 11-12 Actual YTD	Prior year Budget	Prior Year Actual YTD "Unaudited"
Revenues					
Golf Operations					
37290 Par 3 golf fees	\$ 55,0 <b>0</b> 0	\$ 41,250	\$ 62,020	\$ 55,000	\$ 59,381
37301 Regular golf fee Fry	1,074,050	805,538	904,300	1,313,000	800,841
37302 Regular golf fee Clark	750,000	562,500	649,856	918,000	575,218
37310 Driving range fees	350,000	262,500	256,810	350,000	229,924
37311 Monthly passes	300,000	225,000	158,580	300,000	219,125
37410 Concessions restaurant	100,000	75,000	54,033	100,000	50,429
37411 Golfer meal package	0	. 0	3,765	0	886
37420 Golf shop sales	350,000	262,500	207,574	352,800	177,376
37530 Golf lessons	114,000	85,500	99,501	114,000	72,779
37540 Golf carts rental	476,000	357,000	426,274	476,000	314,747
37561 Use of Gift Certificate	0	. 0	14,241	0	0
Other	26,950	20,213	5,176	<u> 26,9</u> 50	16,458
Subtotal	3,596,000	2,697,001	2,842,130	4,005,750	2,517,164
<u>Other</u>			•	•	
35101 Interest allocation (net of bank serv chrg)	6,000	4,500	3,107	6,000	580
35300 Rental income	40,000	30,000	36,860	40,000	31,830
36990 Other contrib/donation	0	0	375	. 0	285
Transfer from other funds	0	0	. 0	0	0_
Subtotal	46,000	34,500	40,342	46,000	32,695
Total	3,642,000	2,731,501	2,882,472	4,051,750	2,549,859
				-	•
<u>Expenditures</u>			•		
Golf Operations					
Wages & benefits	39,815	29,861	36,392	42,220	31,267
Supplies	0	.0	3,042	0	5,363
Services (Detail on Income Stmt)	2,630,455	1,972,841	2,075,598	2,629,270	2,172,299
Interest expense	23,460	17,595	16,284	23,460	9,784
Fixed asset depreciation	0	0	0	222,225	166,671
Subtotal	2,693,730	2,020,297	2,131,316	2,917,175	2,385,384
					, ,
Net income (loss)					
after expenses of golf operations:	948,270	711,204	751,156	1,134,575	164,475
		•			•
Capital expenditures	7	•			
Capital outlay & capital improvement	. 0	. 0	. 0	0	0
Subtotal	0	0	0	. 0	0
•					
Net income (loss)					٠,
after operations & capital expenses:	948,270	711,204	751,156	1,134,575	164,475
		•	•	, ,	•
Payments to City of Alameda					
Fixed charges	319,640	239,730	239,730	319,640	239,733
Transfers to other funds	157,830	118,373	107,118	159,130	108,099
Payment In lieu of taxes	202,220	151,665	151,665	202,220	151,668
Return on Investment	0	0	0	0	
Payment for surcharge collect	171,960	128,970	64,321	171,960	67,488
Subtotal	851,650	638,738	562,834	852,950	566,988
			44-144	, , , , , , , , , , , , , , , , , , , ,	200,000
Net income (loss)			*		
after expenses & payment to City:	\$ 96,620	\$ 72,466	\$ 188,322	\$ 281,625	\$ (402,513)
fr NA	<u> </u>		+;	+ mailana	7 (102(0.0)
Principal repayment on Equipment Leases:	\$ 128,660	\$ 75,052	\$ 171,286	\$ 128,660	\$ 104,306
por ropojimente ou Equipmente Equado	Ψ 120,000	ψ / O <sub>1</sub> 002	Ψ 17 1,400	Ψ 120,000	Ψ (04,000

Prepared by: Sophle Young - Finance Department

Reviewed by:

Controller

### Chuck Corica Golf Complex Sales By Stat # 0800 To 0899 From 04/01/2012 To 04/30/2012 All

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### 10 Golf Shop

Item	Description		Qty	Amount	Cost	Margin
0800001001	Fry 18 Resident WD		718	18572.80	0.00	100.00
0800001002	Fry 18 Resident Pass WD		147	0.00	0.00	0.00
0800002001	Youth On The Course - Fry		.1	400.00	0.00	100.00
0800998007	Groupon - Comp		234	0.00	0.00	0.00
Totals For	0800 Fry 18 Resident WD		1100	18972.80	0.00	100.00
0801001001	Fry 18 Resident SSH		1061	35761.00	0.00	100.00
Totals For	0801 Fry 18 Resident SSH		1061	35761.00	0.00	100.00
0802001001	Fry 18 Non-Resident WD		152	4560.00	0.00	100.00
0802001002	Fry 18 Non-Resident Pass WD		41	0.00	0.00	0.00
Totals For	0802 Fry 18 Non-Resident WD		- 193	4560.00	0.00	100.00
0803001001	Fry 18 Non-Resident SSH		208	6820.00	0.00	100.00
Totals For	0803 Fry 18 Non-Resident SSH		208	6820.00	0.00	100.00
0804001001	Fry 18 Resident Sr WD		527	11653.00	0.00	100.00
0804001002	Fry 18 Senior Res Pass WD		554	0.00	0.00	0.00
Totals For	0804 Fry 18 Resident Sr WD	,	1081	11653.00	0:00	100.00
0806001001	Fry 18 Non-Res Sr WD	•	· 306	7650.00	0.00	100.00
0806001002	Fry 18 Senior Non-Res Pass WD		52	0.00	0.00	0.00
Totals For	0806 Fry 18 Non-Res Sr WD		358	7650.00	0.00	100.00
0808001001	Fry 18 Jr Resident WD		63	63.00	0.00	100.00
Totals For	0808 Fry 18 Jr Resident WD		63	63.00	0.00	100.00
0809001001	Fry 18 Jr Resident SSH			36.00	0.00	100.00
Totals For	0809 Fry 18 Jr Resident SSH		36	36.00	0.00	100.00
0812001001	Fry 18 Tournament WD			300.00	0.00	100.00
Totals For	0812 Fry 18 Tournament WD		10	300.00	0.00	100.00
0813001001	Fry 18 Tournament SSH		75 	3000.00	0.00	100.00
Totals For	0813 Fry 18 Tournament SSH		75	3000.00	0.00	100.00
0814001001	Fry 18 Tourn Sr WD		141	3525.00	0.00	100.00
Totals For	0814 Fry 18 Tourn Sr WD		141	3525.00	0.00	100.00
0820001001	Fry 18 Twilight Res WD		233	3149.00	0.00	100.00
0820998001	Twilight Leauge - Fry		23	575.00	0.00	100.00
Totals For	0820 Fry 18 Twilight Res WD		256	3724.00	0.00	100.00
0821001001	Fry 18 Twilight Res SSH		135	3381.00	0.00	100.00
Totals For	0821 Fry 18 Twilight Res SSH		135	3381.00	0.00	100.00
0822001001	Fry 18 Twilight NR WD		368	7170.00	0.00	100.00
Totals For	0822 Fry 18 Twilight NR WD	•	368	7170.00	0.00	100.00
0823001001	Fry 18 Twilight NR SSH		168	4256.00	. 0.00	100.00
Totals For	0823 Fry 18 Twilight NR SSH		168	4256.00	0.00	100.00
0840001001	Fry 9 Resident WD		33	627.00	0.00	100.00
0840998001	Ladies 9 Hole Turn Fee / Fry		18	72.00	0.00	100.00

### Chuck Corica Golf Complex Sales By Stat # 0800 To 0899 From 04/01/2012 To 04/30/2012 All

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### 10 Golf Shop

Item	Description	Qty	Amount	Cost	Margin
Totals For	0840 Fry 9 Resident WD	 51	699.00	0.00	100.00
0841001001	Fry 9 Resident SSH	28	616.00	0.00	100.00
Totals For	0841 Fry 9 Resident SSH	28	616.00	0.00	100.00
0842001001	Fry 9 Hole WD Non -Res		140.00	0.00	100.00
Totals For	0842 Fry 9 Non-Resident WD	7	140.00	0.00	100.00
0860001001	Fry Late Twilight Res WD	.7	119.00	0.00	100.00
Totals For	0860 Fry 9 Twilight Res WD	7	119.00	0.00	100.00
0861001001	Fry Late Twilight Res SSH		34.00	0.00	100.00
Totals For	0861 Fry 9 Twilight Res SSH	. 2	34.00	0.00	100.00
0862001001	Fry Late Twilight NR WD	1	18.00	0.00	100.00
Totals For	0862 Fry 9 Twilight NR WD	. 1	18.00	0.00	100.00
0880001001	Fry Comp PGA	38	0.00	0.00	0.00
Totals For	0880 Fry Comp PGA	. 38	0.00	0.00	0.00
0884001001	Fry Comp Marshal	189	0.00	0.00	0.00
Totals For	0884 Fry Comp Marshal	189	0.00	0.00	0.00
0888001001	Fry Comm/Council	21	315.00	0.00	100.00
Totals For	0888 Fry Comp Comm/Council	21	315.00	0.00	100.00
0896001001	Fry Comp Other / Replay	119	0.00	0.00	0.00
Totals For	0896 Fry Comp Other	119	0.00	0.00	0.00
0899001002	Fry Golf Now Comp	84	0.00	0.00	0.00
Totals For	0899 Fry Golf Now	84	0.00	0.00	0.00
Report Totals		5800	112812.80	0.00	100.00

## Chuck Corica Golf Complex Sales By Stat # 0900 To 0997 From 04/01/2012 To 04/30/2012 All

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### 10 Golf Shop

Item	Description	Qty	Amount	Cost	Margin
0900001001	Clark 18 Resident WD	255		<del></del>	
			6708.00	0.00	100.00
0900001002	Clark 18 Resident Pass WD	91	0.00	0.00	0.00
0900002001	Youth On The Course - Clark	1	400.00	0.00	100.00
0900998009	10 Round Pass Clark - Comp	1	0.00	0.00	0.00
Totals For	0900 Clark 18 Resident WD	348	7108.00	0.00	100.00
0901001001	Clark 18 Resident SSH	882	29331.00	0.00	100.00
Totals For	0901 Clark 18 Resident SSH	882	29331.00	0.00	100.00
0902001001	Clark 18 Non-Res WD	117	3510.00	0.00	100.00
0902001002	Clark 18 Non-Res Pass WD	33	0.00	0.00	0.00
Totals For	0902 Clark 18 Non-Res WD	150	3510,00	0.00	100.00
0903001001	Clark 18 Non-Res SSH	310	11260.00	0.00	100.00
Totals For	0903 Clark 18 Non-Res SSH	310	11260.00	0.00	100.00
0904001001	Clark 18 Resident Sr WD	267	5943.00	0.00	100.00
0904001002	Clark 18 Senior Res Pass WD	314	0.00	0.00	0.00
Totals For	0904 Clark 18 Resident Sr WD	581	5943.00	0.00	100.00
0906001001	Clark 18 Non-Res Sr WD	161	4025.00	0.00	100.00
0906001002	Clark 18 Senior Non-Res Pass WD	44	0.00	0.00	0.00
Totals For	0906 Clark 18 Non-Res Sr WD	205	4025.00	0.00	100.00
0908001001	Clark 18 Jr Resident WD	. 71	71.00	0.00	100.00
Totals For	0908 Clark 18 Jr Resident WD	71	71.00	0.00	100.00
0909001001	Clark 18 Jr Resident SSH	60	60.00	0.00	100.00
Totals For	0909 Clark 18 Jr Resident SSH	60	60.00	0.00	100.00
0910001001	Clark 18 Jr Non-Res WD	2	20.00	0.00	100.00
Totals For	0910 Clark 18 Jr Non-Res WD	2	20.00	0.00	100.00
0911001001	Clark 18 Jr Non-Res SSH	7	70.00	0.00	100.00
Totals For	0911 Clark 18 Jr Non-Res SSH	.7	70.00	0.00	100.00
0914001001	Clark 18 Tourn Sr WD	77	1925.00	0.00	100.00
Totals For	0914 Clark 18 Tourn Sr WD	77	1925.00	0.00	100.00
0917001001	Clark 18 Mens Club SSH	1.	28.00	0.00	100.00
Totals For	0917 Clark 18 Mens Club SSH	· 1	28.00	0.00	100.00
0920001001	Clark 18 Twilight Res WD	58	1334.00	0.00	100.00
0920998001	Twilight Leauge - Clark	5	125.00	0.00	100.00
Totals For	0920 Clark 18 Twilight Res WD	63	1459.00	0.00	100.00
0921001001	Clark 18 Twilight Res SSH	99	2475.00	0.00	100.00
Totals For	0921 Clark 18 Twilight Res SSH	99	2475.00	0.00	100.00
0922001001	Clark 18 Twilight NR WD	293	4825.00	0.00	100.00
Totals For	0922 Clark 18 Twilight NR WD	293	4825.00	0.00	100.00
0923001001	Clark 18 Twilight NR SSH	124	2988.00	0.00	100.00

### **Chuck Corica Golf Complex** Sales By Stat # 0900 To 0997 From 04/01/2012 To 04/30/2012 All 10 Golf Shop

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Item	Description	Qty	Amount	Cost	Margin
Totals For	0923 Clark 18 Twilight NR SSH	124	2988.00	0.00	100.00
0925001001	Clark 18 Tourn Tw SSH	25	675.00	0.00	100.00
Totals For	0925 Clark 18 Tourn Tw SSH	25	675.00	0.00	100.00
0940001001	Clark 9 Resident WD	187	3553.00	0.00	100.00
0940982001	Ladies 9 Hole Turn Fee/ Clark	8	32.00	0.00	100.00
Totals For	0940 Clark 9 Resident WD	195	3585.00	0.00	100.00
0941001001	Clark 9 Resident SSH	43	946.00	0.00	100.00
Totals For	0941 Clark 9 Resident SSH	43	946.00	0.00	100.00
0943001001	Clark 9 Non-Resident SSH	3	69.00	0.00	100.00
Totals For	0943 Clark 9 Non-Resident SSH	3	69.00	0.00	100.00
0960001001	Clark Late Twilight Res WD	2	34.00	0.00	100.00
Totals For	0960 Clark 9 Twilight Res WD	2	34.00	0.00	100.00
0980001001	Clark Comp PGA	6	0.00	0.00	0.00
Totals For	0980 Clark Comp PGA	. 6	0.00	0.00	0.00
0984001001	Clark Comp Marshal	86	0.00	0.00	0.00
Totals For	0984 Clark Comp Marshal	86	0.00	0.00	0.00
0988001001	Clark Comm/Council	10	150.00	0.00	100.00
Totals For	0988 Clark Comp Comm/Council	10	150.00	0.00	100.00
0996001001	Clark Comp Other / Replay	185	0.00	0.00	0.00
Totals For	0996 Clark Comp Other	185	0.00	0.00	0.00
0999001002	Clark Golf Now Comp	54	0.00	0.00	0.00
Totals For	0997 Clark Golf Now	54	0.00	0.00	0.00
Report Totals	•	3882	80557.00	0.00	100.00

### Chuck Corica Golf Complex Sales By Stat # 1000 To 1044 From 04/01/2012 To 04/30/2012

### All

### 10 Golf Shop

Date 05/15/2012

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Item	Description		Qty	Amount	Cost	Margin
1000001004	Mif Short Game Challenge		5	25.00	0.00	100.00
1000002001	Youth On The Course - Mif	. •	1	40.00	0.00	100.00
Totals For	1000 Mif 9 Resident WD	•		65.00	0.00	100.00
1001001001	Mif 9 Regular SSH	.·	268	2412.00	0.00	100.00
Totals For	1001 Mif 9 Resident SSH	_	268	2412.00	0.00	100.00
1002001002	Mif 9 Non-Resident Pass WD	_	1	0.00	0.00	0.00
Totals For	1002 Mif 9 Non-Resident WD		. 1	0.00	0.00	0.00
1003001001	Mif 9 Non-Res SSH		309	2781.00	0.00	100.00
Totals For	1003 Mif 9 Non-Resident SSH		309	2781.00	0.00	100.00
1004001002	Mif 9 Senior Res Pass WD		33	0.00	0.00	0.00
Totals For	1004 Mif 9 Resident Sr WD		33	0.00	0.00	0.00
1006001002	Mif 9 Senior Non-Res Pass WD	·	14	0.00	0.00	0.00
Totals For	1006 Mif 9 Non-Res Sr WD		14	0.00	0.00	0.00
1007001001	Mif 9 Non-Res Sr SSH	_	31	279.00	0.00	100.00
Totals For	1007 Mif 9 Non-Res Sr SSH		31	279.00	0.00	100.00
1009001001	Mif 9 Jr Resident SSH	·	158	158.00	0.00	100.00
Totals For	1009 Mif 9 Jr Resident SSH		158	158.00	0.00	100.00
1011001001	Mif 9 Jr Non-Res SSH	_	63	63.00	0.00	100.00
Totals For	1011 Mif 9 Jr Non-Res SSH		63	63.00	0.00	100.00
1024001001	Mif 9 Replay WD		4	28.00	0.00	100.00
Totals For	1024 Mif 9 Replay WD		4	28.00	0.00	100.00
1025001001	Mif 9 Replay SSH	_	172	1204.00	0.00	100.00
Totals For	1025 Mif 9 Replay SSH		172	1204.00	0.00	100.00
1041001001	Mif Comp Marshal	· · · · <u>-</u>	<u> </u>	0.00	0.00	0.00
Totals For	1041 Mif Comp Marshal		1,	0.00	0.00	0.00
1042001001	Mif Comp Comm/Council		15	0.00	0.00	0.00
Totals For	1042 Mif Comp Comm/Council		15	0.00	0.00	0.00
Report Totals		<del></del>	1075	6990.00	0.00	100.00

# Chuck Corica Golf Complex Sales By Stat # 1080 To 1083 From 04/01/2012 To 04/30/2012 All 10 Golf Shop

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Item	Description	Qty	Amount	Cost	Margin
1680001001	Monthly Resident	16	2560.00	0.00	100.00
Totals For	1080 Monthly Resident	16	2560.00	0:00	100.00
1681001001	Monthly Non-Resident	. 4	800.00	0.00	100.00
Totals For	1081 Monthly Non-Resident	4	800.00	0.00	100.00
1682001001	Monthly Sr Resident	103	14420.00	0.00	100.00
Totals For	1082 Monthly Sr Resident	103	14420.00	0.00	100.00
1683001001	Monthly Sr Non-Resident	. 5	875.00	0.00	100.00
Totals For	1083 Monthly Sr Non-Resident	5	875.00	0.00	100.00
Report Totals		128	18655.00	0.00	100.00

### Chuck Corica Golf Complex Sales By Stat # 1200 To 1220 From 04/01/2012 To 04/30/2012

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Item .	Description	Qty	Amount	Cost	Margin
1200001001	18 Golf Cart	1313	16340.00	0.00	100.00
1200001002	18 Senior Golf Cart	721	9373.00	0.00	100.00
1200001003	18 Twilite Golf Cart	11 <b>4</b> 5	11333.00	0.00	100.00
1200001005	18 Marshal Golf Cart	116	812.00	0.00	100.00
1200001006	18 Comm/Council Golf Cart	15	105.00	0.00	100.00
1200001008	18 Tournament Golf Cart	99	1485.00	0.00	100.00
1200998002	Cart - Sr 10 Ride Pass	20	2000.00	0.00	100.00
Totals For	1200 18 Golf Cart	3429	41448.00	0.00	100.00
1210001002	9 Golf Cart	751	6290.00	0.00	100.00
Totals For	1210 9 Golf Cart	751	6290.00	0.00	100.00
1220001001	Comp Golf Cart	682	0.00	0.00	0.00
Totals For	1220 Comp Golf Cart	682	0.00	0.00	0.00
Report Totals		4862	47738.00	0.00	100.00